

Intelligene DX introduction to clinics

We work with Intelligene DX, which is a full service, CLIA certified cancer genomics laboratory located in the BioScience Authority in Olathe, Kansas. We started in Brazil in 2013, and opened our lab in the US last March.

Intelligene offers a 100% guideline based testing platform, and we would like to share this with you to enhance your testing options. Regardless of whether you currently utilize this type of testing, or are interested in adding it as a service to your patients, we have a streamlined process to help you care for your patients.

Specific to laboratory options, if you take everything as being equal across the different offerings, there are 3 benefits that Intelligene offers, that no other lab does, and these are not debatable:

1. We have the most comprehensive test on the market, looking at 97 genes across 10 different cancer types, should you need it. We look at the national databases each quarter, and any new genes that have been identified as being correlated to cancer are added to our panels.
2. We have an on staff genetic counselor, Irina Novikova, who provides pre and post counseling to both the physician and patients at no cost. This is usually recommended by the NCCN guidelines to be part of the testing process for insurances to pay.
3. We have the most patient protective billing policy in the industry, with the maximum out of pocket being \$350, and it's tiered down based on household incomes.

Please know Intelligene is not out trying to replace all that you currently utilize, we would like to be an additional resource to enhance what you are able to offer.

*** The #1 question I would ask to any clinic currently testing is "how do you decide which lab to choose when you order a test?" Their answer will almost always be that it's based on the genes/panels I need tested, and what will it cost my patients.

We are positioned to be the best option in both of these scenerios!!